



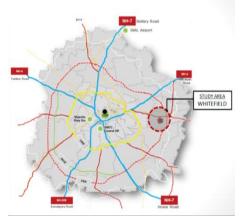
### **Innovative Assignments**

- Analysis of traffic using statistical techniques,
- 3-D Financial Models,
- Shadowing a salesperson,
- Moments of Truth,
- Train the Trainer,
- Election result predictions,
- Drug recommendations based on customer review,
- Company brand reputation in terms of employability,
- Analyzing movie success based on IMDB reviews.



# Analysis Of Traffic Using Statistical Techniques, Impact-Critical thinking

**Quantitative Technique** 







		BRANDS	
	4% 1%35 1%	27%	
	18%	10%	9%
■ MARUTI	■ HYUNDAI	■ FORD	ТОУОТА
■ MAHINDRA	■ TATA	■ HONDA	■ SKODA
■ RENAULT	■ CHEVROLET	■ BMW	■ VOLKSWAGEN

No.	OF	2-WHEELERS	WITH	CO-PASSENGERS	WEARING	NO -HELMEN	
		$P = \frac{11}{40}$					

$$n = 200$$
 ,  $x = 5$ 

$$N = 200, \chi = 5$$

$$F(5) = {}^{n}C_{n} p^{n} (1-p)^{n-x}$$

$$= {}^{200}C_{5} (\frac{11}{40})^{5} (1-\frac{11}{40})^{200-5}$$

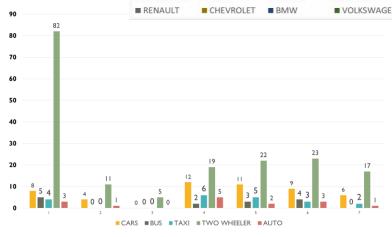
$$= {}^{200}C_{5} (\frac{11}{40})^{5} (\frac{29}{40})^{195}$$

$$= {}^{25}35650040 \times 1.57 \times 10^{-3} \times 5.83 \times 10^{-21}$$

$$F(5) = {}^{2.32 \times 10^{-21}}$$

CARS	2 WHILLER	7010	503	IAAI
210	230	50	64	37
290	267	77	53	44
125	149	13	10	15
184	219	35	24	30
98	139	21	45	33
41	78	12	27	31
193	197	47	46	32
1141	1279	255	269	222
	210 290 125 184 98 41 193	210 230 290 267 125 149 184 219 98 139 41 78 193 197	210       230       50         290       267       77         125       149       13         184       219       35         98       139       21         41       78       12         193       197       47	210       230       50       64         290       267       77       53         125       149       13       10         184       219       35       24         98       139       21       45         41       78       12       27         193       197       47       46

2 WHEFLERS ALITO







#### 3D Financial Models, Impact- Creative Thinking

**Financial Markets** 

















# Shadowing a salesperson, Impact-on the job learning

#### **Sales & Distribution Management**



















#### Moments of Truth, Impact- Observatory Analysis

**Services Marketing** 



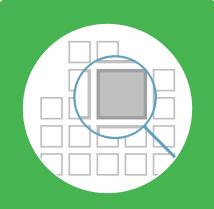
You experience services daily



Journal your experiences



Which ones you hated?



Identify service gaps.



Recommend solutions





# Train The Trainer, Impact-Behavioral learning and Control

• Senoir students train First and Second year students









Llive project for a startup "Go Wheedle <a href="https://www.gowheedle.com/">https://www.gowheedle.com/</a>" the students created prints ads based on the discussions they had with Harshada Joshi & Snehal (Founders of Wheedle).

Gowheedle is an Ecommerce platform that sells preloved products. The students identified different segments like playschools, nurseries and accordingly designed the posters. Select posters were uploaded on the website. Impact: Creative Thinking













# 100 Rupee Challenge, Impact: out of the box Thinking

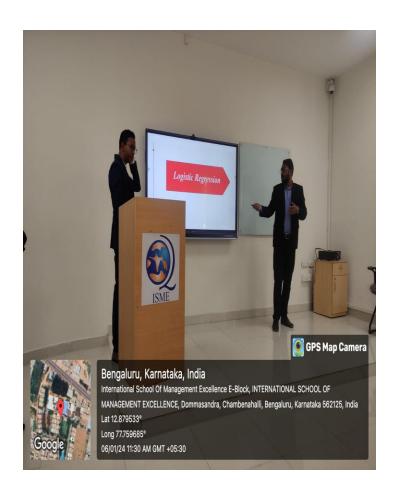




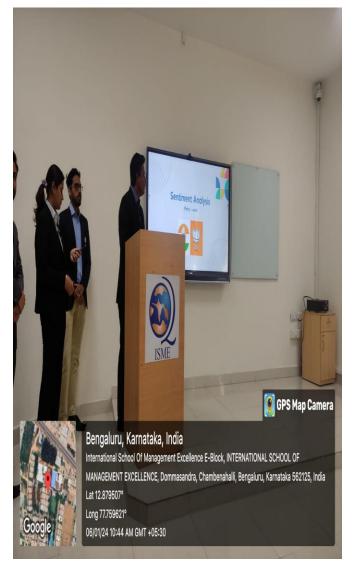


#### Election Result Predictions, Impact: Analytical

**Skills** 











### Website creation by the students

